

ROW CELL TOWER (DAS/SMALL CELL)
FRANCHISE AGREEMENT

BETWEEN

CITY OF _____

and

This Franchise agreement complies with Art 7 Sec 29 or the Michigan Constitution of 1963 and probably does not comply with the Michigan “Small Cell” statute nor FCC “Small Cell” Orders of 2018. It includes language from the last franchise entered into prior to the passage of PA 365 and 366 as well as the FCC Orders and, is offered as an alternative to the “Small Cell” Permit, authored by PROTEC post PA 365 and 366.

THIS FRANCHISE AGREEMENT (“AGREEMENT”) DATED AS OF THIS _____ DAY OF _____, 2018, IS ENTERED INTO BY AND BETWEEN THE CITY OF _____, A MUNICIPAL CORPORATION (“CITY OR ”), AND _____, A _____ L.L.C. (“FRANCHISEE” OR “_____”).

WHEREAS, the CITY has made significant investments of time and resources in the acquisition and maintenance of the public ways and such investment has enhanced the utility and value of the public ways; and

WHEREAS, the public ways within the CITY are used by and useful to private enterprises including Franchisee and others engaged in providing telecommunications services to citizens, institutions, and businesses located in the CITY ; and

WHEREAS, the right to access and/or occupy portions of such public ways for limited times, for the business of providing telecommunications services, is a valuable economic privilege; and

WHEREAS, beneficial competition between providers of communications services can be furthered by the CITY ’s provision of grants of location and rights to use the public ways on non-discriminatory and competitively neutral terms and conditions as specifically itemized in this agreement; and

WHEREAS, FRANCHISEE is a private enterprise engaged in installing facilities related to and/or providing various telecommunications services within the CITY by means of fiber connected Distributed Antenna Systems or other Small Cell Facilities (DAS/Small Cells or DAS Small Cell Networks); and

WHEREAS, FRANCHISEE desires to physically install and occupy portions of the public way to install wireless facilities as specifically enumerated herein, and/or to utilize CITY, _____ or third party owned poles for use of it's franchised DAS/Small Cells. City Light Poles are excluded from this agreement;

WHEREAS, FRANCHISEE is agreeing to compensate the CITY for installation and/or operation of all antennas, supporting structures for antennas, equipment shelters, poles or houses associated with DAS/Small Cells in exchange for a grant of location and the right to use and physically occupy portions of the public way for the limited purposes and times set forth below;

WHEREAS, the CITY grants this Franchise pursuant to its authority to manage its public spaces;

NOW THEREFORE BE IT RESOLVED, in consideration of the terms and conditions contained in this Agreement, the CITY and FRANCHISEE do hereby agree:

THIS AGREEMENT IS MADE WITH REFERENCE TO THE FOLLOWING FACTS AND CIRCUMSTANCES:

1.0 DEFINITIONS

Except as otherwise defined herein, the following terms shall, when capitalized, have the meanings given below:

1.1 "Agency" means any governmental agency or quasi-governmental agency other than the CITY, including, but not limited to, the Federal Communications Commission (FCC) and the Michigan Public Service Commission, Metro Authority or Local Community Stabilization Authority.

1.2 "Grant" when used with reference to grant or authorization of the CITY means the prior written authorization of the CITY OF _____ (and/or its various boards and commissions) unless another person or method for authorization is specified herein or under applicable law. Grant does not mean "Approval" as contemplated in various FCC determinations related to subsequent collocation requests which are expressly not granted by this Franchise.

1.3 "Business Day" means any Day other than a Saturday, Sunday, or Day observed as an official holiday by the CITY.

1.4 "Day" means any calendar day, unless a Business Day is specified. For the purposes hereof, if the time in which an act is to be performed falls on a Day other than a Business Day, the time for performance shall be extended to the following Business Day. For the purposes hereof, the time in which an act is to be performed shall be computed by excluding the first Day and including the last.

1.5 **“FCC”** means the Federal Communications Commission.

1.6 **“Hazardous Material”** means any substance, waste or material which, because of its quantity, concentration or physical or chemical characteristics is in fact or deemed by any federal, state, or local governmental authority to pose a present or potential hazard to human health or safety or to the environment.

1.7 **“Law” or “Laws”** means any federal, state or local statute, ordinance, resolution, regulation, rule, tariff, administrative order, certificate, order, or other lawful requirement in effect either at the time of execution of this Agreement or at any time during the period the DAS/Small Cells are located in the Public Rights-of-Ways.

1.8 **“DAS/Small Cells”** means any and all telecommunication facilities or related equipment installed and/or operated by FRANCHISEE for the provision of commercial mobile radio service (“CMRS”) carriers and including cables, antennas, brackets, devices, conduits, poles, shelters, houses, cabinets and all other related equipment to be deployed, installed and/or operated by FRANCHISEE as described in Exhibit A attached hereto.

1.9 **“Person”** means an individual, a corporation, a partnership, a sole proprietorship, a joint venture, a business trust, or any other form of business association or government agency.

1.10 **“Public Ways” or “Public Rights-of-Way”** means the areas in, upon, above, along, across, under, and over the public streets, sidewalks, roads, lanes, courts, ways, alleys, boulevards, buildings and any other public places owned by and within the CITY as the same now or may hereafter exist and which are under the permitting jurisdiction of the CITY .

1.11 **“Release”** when used with respect to Hazardous Material means any actual or imminent spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, or disposing into or inside any existing improvements or any improvements constructed hereunder by or on behalf of FRANCHISEE.

1.12 **“Services”** means those services provided by or through DAS/Small Cells FRANCHISEE as specifically identified in the attached detailed plans and specifications See Exhibit A. If the CITY grants the provision of any other services by FRANCHISEE, upon such grant, the definition of “Services” shall automatically be revised to include any such grant of additional services. Unless specifically expressed in this agreement, Service does not mean video service of any kind.

1.13 **“Poles”** means light poles, wooden power poles, traffic light poles, highway sign poles, utility poles, non-City owned lighting fixtures or other similar poles located in the Public Way, which poles are owned by the CITY or FRANCHISEE or any third parties and may refer to such facilities in the singular or plural, as appropriate to the

context in which used. The term poles excludes City owned light poles and any and all historically or architecturally significant poles owned by the CITY located on public ways or, other similar street features.

2.0 TERM OF AGREEMENT

The term of this Agreement shall commence on the date of execution by the CITY (“The Commencement Date”) and shall end on the same date as termination of any associated Metro Act Permit or, if no associated Metro Act Permit is issued, a term of ten years from the date of commencement.

Upon written application to CITY delivered no later than one year before the end date of the term of this FRANCHISE, the FRANCHISEE may request to amend this FRANCHISE to extend the end date to a proposed new date. Assuming the Franchisee has met all conditions of the FRANCHISE and performed to CITY’s satisfaction in providing the Services in the CITY, and assuming that CITY believes extension of the term of this Franchise would be in the public interest, the term end date of this FRANCHISE may be extended.

3.0 DESCRIPTION OF WORK

3.1 Installation of DAS/SMALL CELL NETWORKS: During the term of this Agreement, FRANCHISEE is authorized, on a non-exclusive basis, to locate and install antennas, supporting structures for antennas, equipment shelters, poles or houses associated with DAS/Small Cell networks including utility poles, light poles or, to attach to CITY poles, traffic signal poles, if any, or other CITY owned poles to house and operate a DAS/Small Cell Network in the public right of way or other CITY owned or controlled property, as more particularly identified in Exhibit A.

This agreement alone, does not give any rights to use any property, poles or other structures not owned by the CITY or FRANCHISEE. Prior to installation of any DAS/Small Cell equipment including third party owned poles, in any CITY right of way, FRANCHISEE shall obtain written authorization for such installation upon such specifically designated property or pole from the owner of the property or pole, including the CITY, and shall provide the CITY with written evidence of such authorization, if received from a 3rd party.

3.1.1. **Location of DAS/Small Cell Networks:** The CITY may grant or deny the location and installation of any DAS/Small Cell equipment on a pole or other structure prior to installation, based on reasonable proprietary and or regulatory factors, such as the location of other present or future communications facilities owned by or installed at the direction or permission of the CITY, efficient use of physical space to avoid premature exhaustion of rights of way resources and space, potential interference with other communications facilities and services, the public safety of the motoring public and other users of the rights of way, maintaining the integrity and character of the various community districts as embodied in the zoning ordinances of the CITY. Such zoning ordinances NOT binding upon either party to this agreement regarding use of CITY property including rights of way, but as a guide employed at the discretion of the CITY, and other critical public services. Provided, however, that such grant shall not be unreasonably conditioned, withheld, or delayed.

3.1.2 Map and List of DAS/Small Cell Equipment: FRANCHISEE shall maintain in a form acceptable to the CITY , a current map and list of the locations of all Facilities used by FRANCHISEE for its DAS/Small Cell Network pursuant to this Agreement and located in public ways. FRANCHISEE shall provide such list to the CITY within ten (10) Business Days upon completion of the installations permitted in this agreement and, FRANCHISEE shall, whether or not requested by the CITY , provide an updated list and map promptly after any change is made in regard to the locations of the specific intallations specified by FRANCHISEE in such lists and maps. FRANCHISEE shall obtain all required permits and grants of the CITY and any of its departments or agencies, and any other Agency with jurisdiction over the DAS/Small Cells, services or the property on which the DAS/Small Cells are or will be located, prior to performing any work under this Agreement and shall comply with all of the terms and conditions set forth in these permits. FRANCHISEE shall not mount, construct, install, maintain, locate, operate, place, protect, reconstruct, reinstall, remove, repair, or replace any DAS/Small Cells on any pole, or other structure except as expressly authorized by and in strict compliance with this Agreement, and shall not without further and separate authorization, otherwise locate more than one antenna or other related structure on any single pole or other structure. **3.1.3 Changes to DAS/Small Cell Networks or Their Location on Poles Located in Public Ways:** If FRANCHISEE proposes to install different but comparable equipment, or if the DAS/Small Cell or its location on the poles located in public Rights-of-Way deviate in any material way from the specifications attached hereto as Exhibit A, then FRANCHISEE shall first obtain a grant for the use and installation of the comparable equipment or for any such deviation in the DAS/Small Cells Network from the CITY and owners of the poles located on Public Rights-of-Way and shall provide the CITY with written evidence of such authorization. The CITY may not unreasonably deny use of the different but comparable equipment, or non-material deviation from the specifications set forth in Exhibit A with regard to the placement of the DAS/Small Cell equipment on the poles located on public ways, pursuant to the factors enumerated under Section 3.1.1, and such grant shall not be unreasonably conditioned, withheld, or delayed.

3.2 Provision of Services: The DAS/Small Cell Network installed pursuant to this Agreement shall be used solely for the rendering of communication services including telecommunication services and wireless services. If FRANCHISEE proposes to make a material change to the nature and character of the services not expressly permitted under this Agreement, including, without limitation, video programming services, open video system services, or cable television services, FRANCHISEE shall notify the CITY in writing of this intended change not less than one hundred and eighty (180) days prior to the proposed date of change to Service. The CITY may either (i) accept the proposed change in Service on mutually agreeable terms and conditions subject to the franchise requirements of MCL 484.3301 et seq. or (ii) require that the Services not be changed but rather continue to be provided as contemplated herein.

3.3 Restoration of Work Site Areas: Upon the completion of each task or phase of work to be performed by FRANCHISEE under this Agreement, FRANCHISEE shall promptly restore all work site areas to a condition reasonably satisfactory to the CITY and in accordance with construction standards as specified by the CITY, ordinary wear and tear not caused by FRANCHISEE or the DAS/Small Cells Networks excepted. The provisions of this paragraph shall survive the expiration, completion or earlier termination of this Agreement.

3.4 Removal of DAS/Small Cell Network: Upon one hundred and eighty (180) days' written notice by the CITY pursuant to the expiration or earlier termination of this Agreement for cause, FRANCHISEE shall promptly, safely and carefully remove the DAS/Small Cell Network from all poles and other places located in Public Rights-of-Way. Such obligation of FRANCHISEE shall survive the expiration or earlier termination of this Agreement. If FRANCHISEE fails to complete this removal work on or before the one hundred and eighty (180) days subsequent to the issuance of notice pursuant to this Section 3.4, then the CITY, upon written notice to FRANCHISEE, shall have the right at the CITY's sole election, but not the obligation, to perform this removal work and charge FRANCHISEE for the actual costs and expenses, including, without limitation, reasonable administrative costs. FRANCHISEE shall pay to the CITY the reasonable costs and expenses incurred by the CITY in performing any removal work and any storage of FRANCHISEE's property after removal (including any portion of the DAS/Small Cell Networks) within fifteen (15) Business Days of the date of a written demand for this payment from the CITY. The CITY may, in its discretion, obtain reimbursement for the above by making a claim under FRANCHISEE's performance bond. After the CITY receives the reimbursement payment from FRANCHISEE for the removal work performed by the CITY, the CITY shall promptly return to FRANCHISEE the property belonging to FRANCHISEE and removed by the CITY pursuant to this Section 3.4 at no liability to the CITY. If the CITY does not receive the reimbursement payment from FRANCHISEE within such fifteen (15) Business Days, or if CITY does not elect to remove such items at the CITY's cost after FRANCHISEE's failure to so remove prior to one hundred and eighty (180) days subsequent to the issuance of notice pursuant to this Section 3.4, any items of FRANCHISEE's property, including without limitation the DAS/Small Cell Networks, remaining on or about the Public Rights-of-Way or stored by the CITY after the CITY's removal thereof may, at the CITY's option, be deemed abandoned and the CITY may dispose of such property in any manner allowed by Law, and in accordance with any legal rights of persons other than the CITY who own light poles located in the public way and used by FRANCHISEE. Alternatively, the CITY may elect to take title to such abandoned property, whether the CITY is provided by the FRANCHISEE, an instrument satisfactory to the CITY transferring to the CITY the ownership of such property, or not. The provisions of this paragraph shall survive the expiration or earlier termination of this Agreement.

3.5 Risk of Loss or Damage: FRANCHISEE acknowledges and agrees that FRANCHISEE bears all risk of loss or damage of its equipment and materials, including, without limitation, the DAS/Small Cell Networks, installed in the Public Rights-of-Way

pursuant to this Agreement from any cause, and the CITY shall not be liable for any cost of repair to damaged DAS/Small Cell Networks, including, without limitation, damage caused by the CITY's removal of DAS/Small Cell Networks, except to the extent that such loss or damage was caused by the willful misconduct of the CITY, including without limitation, each of its commissions, boards, departments, officers, agents, employees and contractors.

3.6 Removal or Relocation of DAS/Small Cell Network at CITY's

Request: FRANCHISEE understands and acknowledges that the CITY, at any time and from time to time, may require FRANCHISEE to remove or relocate upon a written request from the CITY on ten (10) Business Days' (or shorter in the event of an Emergency) notice at FRANCHISEE's sole cost and expense, portions of the DAS/Small Cell Network whenever CITY reasonably determines that the removal or relocation is needed: (1) to facilitate or accommodate the construction, completion, repair, relocation, or maintenance of a CITY project, (2) because the DAS/Small Cell Network interferes with or adversely affects proper operation of the light poles, traffic signals, CITY-owned communications systems or other CITY facilities, (3) because of a sale or vacation of the public right of way by the CITY, (4) because there is a change in use of the public right of way by the CITY provided such use similarly affects similarly FRANCHISED users in the public right of way, (5) because there is damage to and/or removal of the light pole, or (6) to preserve and protect the public health and safety, in a manner not inconsistent with 47 U.S.C. § 332(c)(7). FRANCHISEE shall at its own cost and expense remove, relocate and/or adjust the DAS/Small Cell Network, or any part thereof, to such other location or locations in the Public Rights-of-Way, or in such manner, as appropriate, as may be designated or granted, in writing and in advance, by the CITY. Such removal, relocation, adjustment shall be completed within the time prescribed by the CITY in its written request and in accordance with the terms of this Agreement. FRANCHISEE shall not be in default hereunder if it has taken appropriate action as directed by the CITY to obtain such grant. If FRANCHISEE fails to remove, relocate, adjust or support any portion of the DAS/Small Cell Network as described by the CITY within the prescribed time, CITY may take all reasonable, necessary, and appropriate action, as stated in Section 3.4.

4.0 PERMIT, LIMITATIONS AND RESTRICTIONS

4.1 Limited Authorization: This Agreement does not authorize the placement of DAS/Small Cell Networks or any other equipment on any sites, structures or facilities other than those specifically identified herein including collocation. Placement of the DAS/Small Cell Networks shall comply with the terms of the CITY's conditions of access in effect as of the date of execution hereof and as are applied equally to all Persons using the Public Rights-of-Way under grant by the CITY. The Agreement does not relieve FRANCHISEE of its burden of seeking any necessary permission from other governmental agencies which may have jurisdiction regarding FRANCHISEE's proposed use. FRANCHISEE further acknowledges that it cannot use any historically or architecturally significant poles located on the public rights-of-way or other street

furniture, except as may be otherwise expressly authorized in a specific permit issued by the CITY .

4.2 No Authorization to Provide Other Services: FRANCHISEE represents, warrants and covenants that its DAS/Small Cell Networks installed pursuant to this Agreement will be utilized solely for the rendering of communication services, telecommunication services, including wireless services, and FRANCHISEE is not authorized to and shall not use the DAS/Small Cell Networks to offer or provide any other services not specified herein. Failure to abide by this may constitute a breach of this agreement, and the CITY, after providing FRANCHISEE with written notice and a meeting concerning the same, may levy fines in an amount not to exceed one thousand dollars (\$1,000.00) per day until the breach is remedied together with all other remedies available at law or equity.

4.3 Reservation of Powers: The CITY reserves any and all powers it may have, now or in the future under applicable local, state, or federal law, to regulate the DAS/Small Cell Networks, their use, or the use of the Public Rights-of-Way or of other CITY property. FRANCHISEE shall be subject to all present and future ordinances of the CITY and its Boards and Commissions. Nothing in this Agreement shall be construed as a waiver of any codes, ordinances or regulations of the CITY or of the CITY 's right to require FRANCHISEE to secure the appropriate permits or authorizations for exercising the rights set forth in this Agreement.

4.4 All Permitted Activities Fees at FRANCHISEE's Sole Expense: Notwithstanding any other provision of this Agreement, the construction, operation, maintenance, removal and replacement of DAS/Small Cell Networks, and all other activities permitted hereunder and all fees or obligations of FRANCHISEE under this Agreement, shall be FRANCHISEE's sole responsibility at FRANCHISEE's sole cost and expense.

4.5 Permit: FRANCHISEE shall obtain, at its sole expense, all applicable permits as are required by the CITY or any other government Agency to perform the work and ongoing use, as described in this Agreement, of poles located on the Public Rights-of-Way, including but not limited to a Metro Act Permit pursuant to 2002 PA 48; MCL 484.3101et seq.

4.6 No Real Property Interest Created: Neither FRANCHISEE's use of the Public Rights-of-Way, nor anything contained in this Agreement, shall be deemed to grant, convey, create, or vest in FRANCHISEE a real property interest in any portion of the Public Rights-of-Way or any other CITY property, including but not limited to, any fee or leasehold interest in any land or easement. FRANCHISEE, on behalf of itself and any permitted successor, lessee, or assign, recognizes and understands that this Agreement may create an interest subject to taxation and that FRANCHISEE, its successor, lessee or assign may be subject to the payment of such taxes.

4.7 All Rights Nonexclusive: Notwithstanding any other provision of this Agreement, any and all rights expressly or impliedly granted to FRANCHISEE under this Agreement shall be non-exclusive, and shall be subject and subordinate to (1) the continuing right of the CITY to use, and to allow any other Person or Persons to use, any and all parts of the Public Rights-of-Way, exclusively or concurrently with any other Person or Persons, and (2) the public easement for streets and any and all other deeds, easements, dedications, conditions, covenants, restrictions, encumbrances and claims of title (collectively, "Encumbrances") which may affect the Public Rights-of-Way now or at any time during the term of this Agreement, including without limitation any Encumbrances granted, created or allowed by the CITY at any time.

4.8 Collocation: This FRANCHISEE does not grant or approve any collocation rights to any person or entity, related or unrelated to the FRANCHISEE. FRANCHISEE is authorized to install 1 antenna per site as specifically identified in Exhibit A ONLY. Additional antennas or other equipment or structures proposed by any entity requires new and additional written franchise permission at the CITY 's Sole discretion. The CITY reserves the right to require all future DAS/Small Cell installers to collocate on Franchisee's poles or other support facilities pursuant to its police powers and Franchisee agrees to reasonably accommodate such requirements in terms of location on the structure and costs and fees charged to such 3rd party applicant.

5.0 WAIVERS AND INDEMNIFICATION

5.1 Non-Liability of CITY Officials, Employees and Agents: No elective or appointive board, commission, member, officer, employee or other agent of the CITY shall be personally liable to FRANCHISEE, its successors and assigns, in the event of any default or breach by the CITY or for any amount which may become due to FRANCHISEE, its successors and assigns, or for any obligation of CITY under this Agreement.

5.2 Obligation to Indemnify the CITY: FRANCHISEE, its successors and assigns, shall hold harmless, defend, protect and indemnify the CITY, including, without limitation, each of its commissions, departments, officers, agents, employees and contractors, from and against any and all actions, losses, liabilities, expenses, claims, demands, injuries, damages, fines, penalties, costs, judgments or suits including, without limitation, reasonable attorneys' fees and costs (collectively, "Claims") of any kind allegedly arising directly or indirectly from: (i) any act by, omission by, or negligence of FRANCHISEE or its contractors or subcontractors, or the officers, agents, or employees of any of them, while engaged in the performance of the work or conduct of the activities authorized by this Agreement, or while in or about the Public Rights-of-Way or any other CITY property for any reason connected in any way whatsoever with the performance of the work, conduct of the activities or presence of the DAS/Small Cell Networks authorized by this Agreement, or allegedly resulting directly or indirectly from the presence, construction, installation, maintenance, replacement, removal or repair of the DAS/Small Cell Networks, (ii) any accident, damage, death or injury to any contractor,

subcontractor, or any officer, agent, or employee of either of them, while engaged in the performance of the work, conduct of the activities or presence of the DAS/Small Cell Networks authorized by this Agreement, or while in or about the Public Rights-of-Way, for any reason connected with the performance of the work or conduct of the activities authorized by this Agreement, or arising from liens or claims for services rendered or labor or materials furnished in or for the performance of the work authorized by this Agreement, (iii) any accident, damage, death or injury, to real or personal property, good will, and Person(s) in, upon or in any way allegedly connected with the work or activities authorized by this Agreement or the presence of the DAS/Small Cell Networks from any cause or claims arising at any time including, without limitation, injuries or damages allegedly caused, directly or indirectly, in whole or in part, by radio wave transmission or electromagnetic fields emitted by the DAS/Small Cell Networks, (iv) any Release, or threatened Release, of any Hazardous Material caused in whole or in part by FRANCHISEE in, under, on or about the property subject to this Agreement or into the environment, or resulting directly or indirectly from the DAS/Small Cell Networks or the work or activities authorized by this Agreement, (v) any violation by FRANCHISEE of the terms and conditions hereof or any permit or grant issued by Commissioner or any Agency in connection with the DAS/Small Cell Networks or Services or pursuant hereto, or any misrepresentation made herein or in any document given by FRANCHISEE in connection herewith, and (vi) any direct or indirect interference by FRANCHISEE or the DAS/Small Cell Networks, except to the extent that such Claims arise from interference with use or placement of facilities in the public way caused by the sole negligence or willful misconduct of the CITY , including without limitation, each of its commissions, boards, departments, officers, agents, employees and contractors.

5.3 Scope of Indemnity: FRANCHISEE shall hold harmless, indemnify and defend the CITY as required in this Section 5, including without limitation, each of its commissions, boards, departments, officers, agents, employees and contractors, except only for claims resulting from the sole negligence or willful misconduct of the CITY , including without limitation, each of its commissions, departments, officers, agents, employees and contractors. FRANCHISEE specifically acknowledges and agrees that it has an immediate and independent obligation to defend the CITY from any claim which actually or potentially falls within this indemnity provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered in writing to FRANCHISEE by the CITY and continues at all times thereafter. FRANCHISEE agrees that the indemnification obligations assumed under this Agreement shall survive expiration or other termination of this Agreement.

5.4 No Liability for Damage, Death or Bodily Injury: Neither CITY nor any of its commissions, departments, boards, officers, agents or employees shall be liable for any damage to the property of FRANCHISEE, its officers, agents, employees, contractors or subcontractors, or their employees, or for any bodily injury or death to such persons, resulting or arising from the DAS/Small Cell Networks or activities authorized by this Agreement, the condition of any CITY property subject to this Agreement or FRANCHISEE's use of any CITY property, except as otherwise provided herein.

5.5 Waiver of Claims regarding Fitness of Poles or Other Municipal properties or structures Located in Public Ways: FRANCHISEE acknowledges that the CITY has made no warranties or representations regarding the fitness, availability or suitability of any poles or other Municipal properties or structures for the installation of the DAS/Small Cell Networks, or for any other activities permitted under this Agreement, and that, except as expressly provided herein, any performance of work or costs incurred by FRANCHISEE or provision of Services contemplated under this Agreement by FRANCHISEE is at FRANCHISEE's sole risk. FRANCHISEE on behalf of itself and its successors and assigns, waives its right to recover from, and forever releases and discharges, the CITY and its agents, and their respective heirs, successors, administrators, personal representatives and assigns, from any and all Claims, whether direct or indirect, known or unknown, foreseen and unforeseen, that may arise on account of or in any way be connected with the physical or environmental condition of the poles located on public ways, other CITY property affected by this Agreement or any law or regulation applicable thereto.

5.6 Waiver of All Claims: FRANCHISEE acknowledges that this Agreement is terminable by the CITY under certain limited circumstances as provided herein, and in view of such fact FRANCHISEE expressly assumes the risk of making any expenditures in connection with this Agreement, even if such expenditures are substantial, and FRANCHISEE expressly assumes the risk of selling its Services which may be affected by the termination of this Agreement. Without limiting any indemnification obligations of FRANCHISEE or other waivers contained in this Agreement and as a material part of the consideration for this Agreement, FRANCHISEE fully RELEASES, WAIVES AND DISCHARGES forever any and all claims, demands, rights, and causes of action against, and covenants not to sue, CITY, its departments, commissions, officers, boards, Commissioners and employees, and all persons acting by, through or under each of them, under any present or future Laws, including, but not limited to, any claim for inverse condemnation or the payment of just compensation under the law of eminent domain, or otherwise at equity, in the event that the CITY exercises its right to terminate this Agreement, as specifically provided herein.

5.7 No Liability for Consequential or Incidental Damages: FRANCHISEE expressly acknowledges and agrees that the CITY will not be liable for any consequential or incidental damages, including, but not limited to, lost profits and loss of good will, arising out of termination of this Agreement or disruption to the DAS/Small Cell Networks or FRANCHISEE's permitted activities hereunder. The CITY would not be willing to enter into this Agreement in the absence of a waiver of liability for consequential or incidental damages due to the acts or omissions of CITY or its agents, and FRANCHISEE expressly assumes the risk with respect thereto. Accordingly, without limiting any indemnification obligations of FRANCHISEE or other waivers contained in this Agreement and as a material part of the consideration for this Agreement, FRANCHISEE fully RELEASES, WAIVES AND DISCHARGES forever any and all claims, demands, rights, and causes of action for consequential and incidental damages (including without limitation, lost profits and loss of good will), and covenants not to sue for such damages, CITY, its departments, boards, commissions, officers, Commissioners

and employees, and all persons acting by, through or under each of them, arising out of this Agreement or the work and activities authorized hereunder, including, without limitation, any interference with uses conducted by FRANCHISEE pursuant to this Agreement, regardless of the cause, and whether or not due to the negligence or gross negligence of CITY or its agents.

5.8 No Interference: FRANCHISEE shall not unreasonably interfere in any manner with the existence and operation of any and all public and private facilities existing now or in the future, including but not limited to sanitary sewers, water mains, storm drains, gas mains, poles, aerial and underground electric and telephone wires, electroliers, cable television, telecommunications facilities, wireless facilities, utility, and municipal property without the express grant of the owner or owners of the affected property or properties, except as permitted by applicable Laws or this Agreement. FRANCHISEE shall be responsible for repair and restoration of any damage caused by such interference, to the extent it is caused by FRANCHISEE, to facilities belonging to the CITY . The CITY agrees to require the inclusion of the same prohibition on interference as that stated above in all similar type agreements CITY may enter into after the date hereof.

6.0 INSURANCE

6.1 Amounts and Coverages: FRANCHISEE and each of its subcontractors or others working on its behalf, will maintain in force, during the full term of this Agreement, insurance in the following amounts and coverages with a copy of Proof of such insurance attached hereto as Exh B:

6.1.1 Workers' Compensation, with Employer's Liability limits of not less than One million dollars (\$1,000,000) each accident.

6.1.2 Commercial General Liability Insurance with limits not less than five million dollars (\$5,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Owners and Contractors' Protective, Broadform Property Damage, Products Completed Operations.

6.1.3 Business Automobile Liability Insurance with limits not less than one million dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including owned, non-owned and hired auto coverage, as applicable.

6.2 Required Provisions: General Liability and Automobile Liability Insurance shall be endorsed to provide for the following:

6.2.1 Name as additional insureds: the CITY , its officers, agents and employees.

6.2.2 That such policies are primary insurance to any other insurance available to the additional insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

6.3 **Advance Notice of Cancellation:** All policies shall be endorsed to provide: thirty (30) days advance written notice to CITY of cancellation or intended non-renewal, mailed to the following address:

CITY Clerk and
 City Manager
 CITY OF _____
 27600 Jefferson Circle Drive,
 St. Clair Shores, MI 48081 _____
 With a copy to counsel:
 Robert Ihrle City Attorney
 24055 Jefferson Ave. Ste. 2000
 St. Clair Shores, MI 48080

Michael Watza City Telecommunications Counsel
 Kitch Drutchas
 1 Woodward 24th Fl

Detroit MI 482266.4 **Claims-Made Policies.** Should any of the required insurance be provided under a claims-made form, FRANCHISEE shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of six (6) years beyond the Agreement expiration, to the effect that, should any occurrences during the Agreement term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

6.5 **General Aggregate Limit.** Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general aggregate limit shall double the occurrence or claims limits specified above.

6.6 **Receipt of Certificates of Insurance:** Certificates of insurance, in the form and with insurers reasonably satisfactory to the CITY, evidencing all coverages above shall be furnished to the CITY before commencing any operations under this Agreement, with complete copies of policies promptly upon the CITY's written request.

6.7 **Effect of Approval of Insurance:** Approval of the insurance by the CITY shall not relieve or decrease the liability of FRANCHISEE hereunder.

6.8 **Effect of Lapse of Insurance:** This Agreement shall terminate immediately, after written notice to FRANCHISEE and an opportunity to cure of three (3) business days, upon any lapse of required insurance coverage.

7.0 FRANCHISE FEE, RECORD and DEPOSITS

In connection with the work to be performed and activities to be conducted by FRANCHISEE under this Agreement:

7.1 Right-of-Way Fees for Installation and operation of DAS/Small Cell related Metro Act exempt facilities including antennas, supporting structures for antennas, poles equipment shelters or houses: Initial Entry Fee: In order to compensate the CITY for FRANCHISEE’s initial entry upon and deployment of DAS/Small Cell related Metro Act exempt facilities including antennas, supporting structures for antennas, poles equipment shelters or houses within the Public Rights-of-Way, FRANCHISEE shall pay to the CITY one or more of the following : \$5,000 one time payment. CITY

One-time Fees per _____, City, or 3rd party owned Pole, with DAS/Small Cell equipment: As compensation for the site review for the use of any and all structures in the CITY Rights of Way or public places including poles or other structures and facilities owned, in whole or in part, whether held in fee or in trust or other form of proprietary interest, by the CITY (“CITY Facility”), or any 3rd party, or by _____, FRANCHISEE, shall pay to the CITY a one-time fee (the “One-time Fee”) in the amount identified in the schedule set forth immediately below, per site, for the use of each such facility or structure, whether CITY owned or owned by _____ or any 3rd party, which location is located in the CITY Right of Way or public place and upon which a DAS/Small Cell Network antenna, or any supporting structure thereof, has been installed pursuant to the other requirements of this Agreement.

Schedule of One-time Fees per DAS/Small Cell site:

1. For each site built prior to the execution of this Agreement, _____ shall pay a One-time fee of \$3,000 per DAS/Small cell site.
2. For each site built following the execution of this Agreement, _____ shall pay a One-time fee of \$1,000 per DAS/Small cell site.

Monthly Fee Per _____ or CITY owned pole, with owned Antenna and related structures and equipment: As compensation for the use of any and all structures in the CITY Rights of Way or public places including poles or other structures and facilities owned, in whole or in part, whether held in fee or in trust or other form of proprietary interest, by the CITY (“CITY Facility”), or by _____, as FRANCHISEE, shall pay to the CITY a monthly fee (the “Monthly Fee”) in the amount identified in the schedule set forth immediately below, per installed site for the use of each such facility or structure, whether CITY owned or owned by _____ or any 3rd party, which location is located in the CITY Right of Way or public place and upon which a DAS/Small Cell

Network antenna, or any supporting structure thereof, has been installed pursuant to the other requirements of this Agreement. The aggregate Monthly Fee with respect to each year of the term shall be an amount equal to the number of sites on CITY owned rights of way or other property locations or equipment or Facilities on which FRANCHISEE's equipment was currently existing during the preceding month, multiplied by the Monthly Fee, prorated as appropriate, and shall be due and payable within 30 days of the end of each quarter to CITY by FRANCHISEE.

The parties to this agreement do not intend, and this agreement does not grant, the utilization of any jointly owned or third party owned properties in fulfillment of this agreement without written authorization by any such 3rd party, subject to collocation priority requirements as referenced in sections 3.1.1 and 4.8.

This agreement anticipates AND AUTHORIZES ONLY ONE ANTENNA PER POLE OR SUPPORT STRUCTURE AND that every antenna as well as related support structure, installed by _____ in CITY Rights of Way or public places, shall be subject to a Franchise fee as identified in this section and subject to collocation priority requirements as referenced in Sections 3.1.1 and 4.8

Schedule of Monthly Fees per antenna or pole or both (Not more than one antenna/pole-See Section 4.8):

Tier 1: _____ or City owned Poles with _____
DAS/Small Cell equipment:

Residential Areas: \$150 per site, per month

Industrial and Commercial Areas: \$100 per site, per month

Rural Areas: \$75 per site, per month

Tier 2: 3rd Party owned Poles with _____ DAS/Small Cell equipment:
All Areas: \$50 per site, per month

(It is the intent of the parties that all antennas are to be placed on poles only, as described above and in Exhibit A.)

The parties to this agreement do not intend, and this agreement does not grant, the utilization of any CITY owned public places, buildings or structures other than certain structures in the CITY Rights of Way as specifically identified in Exh A.

7.2 Retention of Records: FRANCHISEE shall at all times keep and maintain full, true and correct business and financial records associated with this Agreement and provide such records on a quarterly basis in such form as to support the payments made under Sec 7.1 above.

7.3 Late Payment Charge: If FRANCHISEE fails to pay any amounts payable under this Agreement within ten (10) days following the due date thereof, and

after written notice of such non-payment, such unpaid amount shall be subject to a late payment charge equal to eighteen (18%) of the unpaid amount in each instance. The late payment charge has been agreed upon by the CITY and FRANCHISEE, after negotiation, as a reasonable estimate of the additional administrative costs and detriment that the CITY will incur as a result of any such failure by FRANCHISEE, the actual costs thereof being extremely difficult if not impossible to determine.

7.4 Other Payments and Documentation: In addition to all other fees to be paid to the CITY hereunder, FRANCHISEE shall timely pay to the CITY all applicable deposit fees, permit fees, engineering fees and other fees or amounts, required to be paid by FRANCHISEE to the CITY in connection with obtaining permits or performing work under this Agreement, and as required by any federal, state or local law, statute, ordinance, rule or regulation. FRANCHISEE therefore acknowledges and agrees that this Agreement alone is not sufficient authorization from the CITY for the installation and operation of the DAS/Small Cell Networks and that additional documentation may be required by the CITY.

7.5 Security Deposit/Bond: Prior to performing any work necessary under this Agreement, FRANCHISEE will deliver to the CITY a valid performance bond in the sum of fifty thousand dollars (\$50,000.00), issued by a surety company acceptable to the CITY's Controller in the form attached hereto as Exhibit C. FRANCHISEE agrees and acknowledges that it will obtain a bond which allows for the use of the bond to cover all costs associated with the project not covered by any insurance policies including but not limited to: interest, charges by the CITY to remove DAS/Small Cell Networks and unpaid permit and administrative fees. FRANCHISEE shall keep such bond, at its expense, in full force and effect (The bond can be renewed from year to year) until the ninetieth 90th day after the Expiration Date or other termination hereof, to insure the faithful performance by FRANCHISEE of all of the covenants, terms and conditions of this Agreement. Such bond shall provide thirty (30) days prior written notice to the CITY of cancellation or material change thereof. In the event of any non-extension of the bond, FRANCHISEE shall replace such security with another form permitted hereunder at least ten (10) days prior to expiration and if FRANCHISEE fails to do so the CITY shall be entitled to present its written demand for payment of the entire face amount of such bond and to hold the funds so obtained as the Security Deposit required hereunder. Any unused portion of the funds so obtained by the CITY shall be returned to FRANCHISEE upon replacement of the bond or deposit of cash security in the full amount required hereunder. Such bond submitted pursuant to the requirements of a related Metro Permit shall satisfy the bond requirements of this agreement.

8.0 WORK STANDARDS

8.1 Performance of Work: FRANCHISEE shall use and exercise due care, caution, skill and expertise in performing all work under this Agreement and shall take all reasonable steps to safeguard and maintain in clean and workmanlike manner, all work site areas, including, without limitation, the poles located on Public Rights-of-Way and

other existing facilities and property. All work to be undertaken by FRANCHISEE in the Public Rights-of-Ways shall at all times be performed by workers in accordance with generally accepted industry practice.

8.2 Work Plan: Prior to performing any work necessary under this Agreement, FRANCHISEE shall present a map and written proposal describing the work to be performed and the facilities, methods and materials (if any) to be installed (“Work Plan”) to the CITY for review and will not perform any work until it has received CITY Authorization of the Work Plan. In addition, prior to conducting any work in the Public Rights-of-Way, FRANCHISEE shall provide to the CITY a current emergency response plan identifying staff who have authority to resolve, twenty-four (24) hours a day, seven (7) days a week, problems or complaints resulting, directly or indirectly, from the DAS/Small Cell Network installed pursuant to this Agreement. As soon as is reasonably practical following installation of the DAS/Small Cell Network, FRANCHISEE shall deliver as-built drawings to CITY Hall.

8.3 No Underground Work Without Written Authorization: FRANCHISEE hereby represents, warrants and covenants that FRANCHISEE shall perform no excavation, trenching, coring, boring, or digging into the ground or installation of any equipment or other material into the ground, or any other underground work in connection with the work to be performed or Services to be provided by FRANCHISEE under this Agreement, except to the extent expressly approved by the CITY . FRANCHISEE further represents, warrants and covenants that it shall not otherwise disturb or disrupt the operation or maintenance of any sanitary sewers, storm drains, gas or water mains, or other underground conduits, cables, mains, or facilities.

8.4 Repair or Replacement of Damaged Facilities or Property: Upon written request, FRANCHISEE agrees to repair or replace to CITY 's reasonable satisfaction any CITY -owned facilities or CITY -owned property that the CITY determines has been damaged, destroyed, defaced or otherwise injured as a result of the work performed or Services provided by FRANCHISEE under this Agreement. FRANCHISEE shall perform such work at no expense to the CITY , except to the extent such damage, destruction, defacement, or injury was caused by the sole negligence or willful misconduct of CITY .

8.5 Modification of Work Plans: If during the term of this Agreement, the CITY determines that the public health or safety requires a modification of or a departure from the Work Plan submitted by FRANCHISEE and granted, the CITY shall have the authority to identify, specify and delineate the modification or departure required, and FRANCHISEE shall perform the work allowed under this Agreement in accordance with the CITY -specified modification or departure at FRANCHISEE's sole expense. The CITY shall provide FRANCHISEE with a written description of the required modification or departure, the public health or safety issue necessitating the modification or departure, and the time within which FRANCHISEE shall make, complete or maintain the modification or departure required.

9.0 **TERMINATION**

9.1 **Immediate Termination upon Notice in Certain Circumstances.** In addition to all other remedies provided by law or in equity, either party may terminate this Agreement immediately upon written notice to the other party in the event of either of the following:

9.1.1 By CITY after written notice to FRANCHISEE and after opportunity to meet with representatives of the CITY, if the CITY reasonably determines that FRANCHISEE's continued use of the Public Rights-of-Way will adversely affect public health or safety;

9.1.2 By either party (the "Non-Defaulting Party") if the other party has failed to perform any of its material obligations under this Agreement; provided, however, that if the Defaulting Party's failure to perform under or comply with this Agreement is capable of being cured, and if a specific notice or cure period or time for performance of such obligation is not otherwise specified in this Agreement, then the Non-Defaulting Party shall provide the Defaulting Party with a notice of the Defaulting Party's failure to perform or comply and provide the Defaulting Party with thirty (30) days from the date of the notice to cure the failure to perform or comply to the Non-Defaulting Party's reasonable satisfaction; provided, further, that upon the occurrence during the term of this Agreement of two (2) defaults of the same obligation by either Party, the Non-Defaulting Party shall not be required to provide any notice regarding the Defaulting Party's failure to perform such obligation, and any subsequent failure by the Defaulting Party after the Defaulting Party has received two such notices shall constitute a default by the Defaulting Party hereunder without any requirement on the part of the Non-Defaulting Party to give the Defaulting Party notice of such failure or an opportunity to cure.

9.2 **Effect of Termination:** In the event of termination of this Agreement as herein provided, FRANCHISEE shall immediately cease all work being performed under this Agreement, excepting only that work necessary for FRANCHISEE to remove all DAS/Small Cell Networks from the Public Rights-of-Way as provided in Section 3.4 above. Termination of this Agreement by the CITY as herein provided shall constitute the withdrawal of any grant, consent or authorization of the CITY for FRANCHISEE to perform any construction or other work under this Agreement in the Public Rights-of-way or on public property excepting only that work necessary for FRANCHISEE to remove all DAS/Small Cell Networks and leave all work site areas in a clean and safe condition and in accordance with Section 3. Upon any such early termination, the CITY shall promptly remit to FRANCHISEE a prorated portion of the annual Franchise fee paid to the CITY, if any.

10.0 NOTICES

Except as otherwise expressly provided in this Agreement, any notice given hereunder shall be effective only if in writing and given by delivering the notice in person, or by sending it first-class mail or certified mail with a return receipt requested, postage prepaid, or reliable commercial overnight courier, return receipt requested, with postage prepaid, to:

CITY OF _____
CITY Clerk and
City Manager
_____,

With a copy to City Attorney:

Michael J. Watza City Telecommunications Counsel
Kitch Drutchas
1 Woodward 24th Fl
Detroit, MI 48226
Phone: 313.965.7983 Fax: 313.965.7403
Email: mike.watza@kitch.com

FRANCHISEE

_____, LLC
Attn: Legal Department

Please also send a copy to:
Attn: _____

or to such other address as either CITY or FRANCHISEE may designate as its new address for such purpose by notice given to the other in accordance with the provisions of this Section at least ten (10) days prior to the effective date of such change.

11.0 COMPLIANCE WITH LAWS

11.1 FRANCHISEE shall comply with all present and future Laws.

11.2 All facilities installed pursuant to this Agreement shall be constructed to comply with all lawful federal, state and local construction and applicable telecommunications requirements.

12.0 MISCELLANEOUS

12.1 **Amendments:** Neither this Agreement nor any term or provisions hereof may be changed, waived, discharged or terminated, except by a written instrument signed by the parties hereto.

12.2. **Representations and Warranties:** Each of the persons executing this Agreement on behalf of FRANCHISEE does hereby covenant, represent and warrant that, to the best of his or her knowledge, (a) FRANCHISEE is a duly authorized and existing Massachusetts corporation, has and is qualified to do business in the Commonwealth of Massachusetts, and has full right and authority to enter into this Agreement, (b) each and all of the persons signing on behalf of FRANCHISEE are authorized to do so, (c) all financial statements and reports previously provided to the CITY by FRANCHISEE are true and complete in all material respects and accurately reflect the financial condition of FRANCHISEE as of the date such statements were provided to the CITY , and FRANCHISEE's financial condition as of the date it executes this Agreement is not materially worse than that reflected in the most recent of such financial statements and reports, and (d) the DAS/Small Cell Networks installed pursuant to this Agreement shall comply with all applicable FCC standards regarding radio frequencies and electromagnetic field emissions. Upon the CITY 's written request, FRANCHISEE shall provide the CITY with evidence reasonably satisfactory to the CITY confirming the foregoing representations and warranties.

Franchisee further warrants all the work performed by it or its subcontractors or anyone acting on behalf of Franchisee, against workmanship and product defects and any and all related costs, fees and damages to appurtenant or otherwise affected CITY facilities and property.

12.3 **Interpretation of Agreement:** This Agreement has been negotiated at arm's length and between persons sophisticated and knowledgeable in the matters dealt with herein and shall be interpreted to achieve the intents and purposes of the parties, without any presumption against the party responsible for drafting any part of this Agreement. Use of the word "including" or similar words shall not be construed to limit any general term, statement or other matter in this Agreement, whether or not language of non-limitation, such as "without limitation" or similar words, are used.

12.4 **Assignment; Successors and Assigns:** Neither this Agreement nor any part of FRANCHISEE's rights hereto may be assigned, pledged or hypothecated, in whole or in part, without the express written consent of the CITY , which consent shall not be unreasonably withheld, conditioned, or delayed. Notwithstanding the foregoing, the transfer of the rights and obligations of FRANCHISEE hereunder to a parent, subsidiary, successor, or financially viable affiliate shall not be deemed an assignment for the

purposes of this Agreement, provided that FRANCHISEE deliver to the CITY the following: (1) Bond issued in the name of transferee; (2) Assignment and Assumption Agreement between CITY and transferee; (3) Certificate of Insurance naming transferee as insured. In the event FRANCHISEE files a petition in bankruptcy pursuant to 11 U.S.C. Sections 101, et seq., the assignment of this Agreement shall be governed by the provisions of the Bankruptcy Code with a presumption that such filing in bankruptcy constitutes a breach of this agreement. An assignment of this Agreement is only enforceable against the CITY if FRANCHISEE or its trustee in bankruptcy complies with the provisions of 11 U.S.C. Section 365, including obtaining the authorization from the Bankruptcy Court. CITY hereby expressly reserves all of its defenses to any proposed assignment of this Agreement. Any person or entity to which the Bankruptcy Court authorizes the assignment of this Agreement shall be deemed without further act to have assumed all of the obligations of FRANCHISEE arising under this AGREEMENT on and after the date of such assignment. Any such assignee shall upon demand execute and deliver to CITY an instrument confirming such assumption. Any monies or other considerations payable or otherwise to be delivered in connection with such assignment shall be paid to CITY, shall be the exclusive property of CITY, and shall not constitute property of FRANCHISEE or of the estate of FRANCHISEE within the meaning of the Bankruptcy Code

12.4.1 The parties agree and acknowledge that, notwithstanding anything in this Agreement to the contrary, certain Facilities deployed by Franchisee in the Rights-of-Way pursuant to this Agreement may be owned and/or operated by Franchisee's third-party wireless carrier customers ("Carriers") and installed and maintained by Franchisee pursuant to license agreements between Franchisee and such Carriers. Such Facilities shall be treated as Franchisee Facilities for all purposes under this Agreement provided that (i) Franchisee remains responsible and liable for all performance obligations under the Agreement with respect to such Facilities, (ii) City's sole point of contact regarding such Facilities shall be Franchisee, and (iii) Franchisee shall have the right to remove and relocate the Facilities. Franchisee shall not grant such Carriers with rights of access to such Facilities. City acknowledges that Franchisee may include third party-owned equipment in its initial installation of Facilities and that such inclusion shall not be considered a sublicense to a third party subject to the provisions of this Section.

12.5 Severability: If any provision of this Agreement or the application thereof to any person, entity or circumstance shall, to any extent, be invalid or unenforceable, the remainder of this Agreement, or the application of such provision to persons, entities or circumstances other than those as to which it is invalid or unenforceable, shall not be affected thereby, and each other provision of this Agreement shall be valid and be enforceable to the fullest extent permitted by Law.

12.6 Governing Law: This Agreement shall be construed and enforced in accordance with the Laws of the State of Michigan.

12.7 **Entire Agreement:** This instrument (including the exhibits hereto, which are made a part of this Agreement) contains the entire agreement between the parties and supersedes all prior written or oral negotiations, discussions, understandings and agreements. The parties further intend that this Agreement shall constitute the complete and exclusive statement of its terms and that no extrinsic evidence whatsoever (including prior drafts of this Agreement and any changes therefrom) may be introduced in any judicial, administrative or other legal proceeding involving this Agreement.

12.8 **Time is of the Essence:** Time is of the essence with respect to all provisions of this Agreement in which a definite time for performance is specified.

12.9 **Cumulative Remedies:** All rights and remedies of either party hereto set forth in this Agreement shall be cumulative, except as may otherwise be provided herein.

12.10 **Relationship of Parties:** The CITY is not, and none of the provisions in this Agreement shall be deemed to render the CITY, a partner in FRANCHISEE's business, or joint venturer or member in any joint enterprise with FRANCHISEE. Neither party shall act as the agent of the other party in any respect hereunder, and neither party shall have any authority to commit or bind the other party without such party's prior written consent as provided herein. This Agreement is not intended nor shall it be construed to create any third party beneficiary rights in any third party, unless otherwise expressly provided.

12.11 **Non-Discrimination:** FRANCHISEE agrees and shall require all agents conducting business in Michigan on its behalf to agree not to discriminate on the basis of race, sex, religious creed, national origin, sexual preference, color, disability or age in connection with this agreement.

FRANCHISEE

By: _____,

Title: General Counsel

Dated: _____

CITY OF _____

By: _____

Title: _____

Dated: _____

EXHIBITS

- Exhibit A ROW CELL TOWER (DAS/Small Cell) Network Plans and Specs
- Exhibit B Proof(s) of Insurance
- Exhibit C Bond